Looking for a special way to celebrate Mary Kay Ash's birthday on May 12? Here's a Win-Win-Win!

Independent Senior Sales Director Jan Adams loves hosting fashion shows to benefit The Mary Kay Foundation[™]. She shares 8 tips to set up a simple, fun, in-store fashion celebration:

- 1. Host an informal in-store modeling event with a store that agrees to donate 10% of the day's proceeds to benefit the Foundation.
- 2. **Partner with a store** that sells clothing and accessories your customers would enjoy wearing. Set a date for your event.
- 3. **Choose 6-8 models** of different ages and clothing sizes, according to the store's fashions. Your customers may love to model! And it's a great opportunity to host a pre-show modeling makeup tips class.
- 4. Use flyers, email and social media to encourage family, friends and customers to attend--and bring guests too! A little PR goes a long way!
- 5. **Create a welcoming environment.** Hand a pink carnation to attendees as they walk in. Serve light refreshments: think grape clusters, mini cream puffs and sparkling water.
- 6. Encourage each person to fill out a registration form for onsite prize drawings and future events.
- 7. **Give goodie bags** to your models-and perhaps everyone who comes in. Include a postcard highlighting upcoming happenings.
- 8. **Make it easy for the store** to send their donation from the day's sales. Give them a stamped, Foundation addressed envelope, which includes a Foundation Contribution form.

Who doesn't love a fashion show any time of year? What a joyful way to help make a difference in the lives of women. If not May 12, how about an anniversary fete on September 13? Have questions? Contact: MKCares@marykayfoundation.org