



WEEK 3 - ACTIVITY 4

Plan of Action

Audio Transcript

The simple fact is this – having a clear plan is essential, but it’s not enough. Having the discipline and determination to execute the plan you create is everything! Please consider answering these questions on the PDF labeled “Plan of Action”.

1. How much time am I willing to spend on my Mary Kay business?
2. How much energy and effort am I willing to give?
3. How many sales appointments am I willing to hold weekly?
4. How many team-building appointments am I willing to hold weekly?
5. How many hours a week am I willing to give to follow-up calls, emails, and texts?
6. Lastly, when will I order my red jacket?