Start a Mary Kay business in October for only \$160 PLUS! Get the credit you deserve with three bonus offers. Receive instant credit on your first product order.* Order \$1,800+ wholesale **Order \$600 wholesale Order \$400 wholesale** \$150 credit now* \$75 credit now* \$50 credit now* Get all this: Get all this: Get all this: \$75 Starter Kit (\$100 reg. price) • \$75 Starter Kit (\$100 reg. price) • \$75 Starter Kit (\$100 reg. price) • \$1,800 wholesale product inventory • \$600 wholesale product inventory • \$400 wholesale product inventory (\$3,600 suggested retail value) (\$1,200 suggested retail value) (\$800 suggested retail value) FREE product bonus* FREE product bonus* (\$326 suggested retail value) (\$115 suggested retail value) FREE customized color look when · FREE customized color look when you ACT FAST* you ACT FAST* (\$113.50 suggested retail value) (\$113.50 suggested retail value) **Total suggested Total suggested Total suggested** retail value: \$4,039.50 retail value: \$800 retail value: \$1,428.50 You pay only: \$1,725* You pay only: \$600* You pay only: \$425* (\$350 product + \$75 Starter Kit) (\$1,650 product + \$75 Starter Kit) (\$525 product + \$75 Starter Kit) 2. Earn wholesale credit for your next product order.** \$50 credit later** \$15 credit later** \$10 credit later**

3. Receive a \$25 bonus for each friend you refer in October.***

\$25 check*** \$25 check***

\$25 check***

Ask me, your Independent Beauty Consultant, how to get started today.

* Plus shipping, handling and tax. Restrictions apply. You qualify for the \$75 Starter Kit if your Independent Beauty Consultant Agreement is received and accepted by the Company from Oct. 1 to Oct. 31, 2011. You qualify for the credit off of your first product order if your findependent Beauty Consultant Agreement is received and accepted by the Company from Oct. 1 to Oct. 31, 2011. You qualify for the credit off of shipping, handling and tax. Nestrictions apply. You qualify for the \$75 Starter Kit if your Independent Beauty Consultant Agreement is received and accepted by the Company from Oct. 1 to Oct. 31, 2011, and if your first product order is \$400 or more in wholesale Section 1 products (excluding argreement is received and accepted by the Company. An Independent Beauty Consultant's initial order with the Company must equal \$600 or more in wholesale Section 1 products to be eligible for the product bonus. The initial order must be received and accepted by the Company. Sales tax is required on the suggested retail value of all Section 1 products or the customized color look and product bonus.

** The BitSulider Bucks credit will be applied toward the next qualifying order of at least \$400 in Section 1 wholesale product (\$800 suggested retail product) as long as the order is placed while the Independent Beauty Consultant (IBC) is still in active status. An IBC is considered "active" in the month a minimum \$200 wholesale Section 1 product order is received by the Company and in the following two calendar months. The credit will expire upon the expiration of the IBC's active status.

*** An Independent Beauty Consultant will receive a \$25 bonus, in the form of a mailed check, for each added new team member whose Independent Beauty Consultant Agreement is received and accepted by the Company from Oct. 1 to Oct. 31, 2011, and whose initial order of \$600 or more in Section 1 wholesale is submitted to the Company by Nov. 30, 2011.

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