



WEEK 2 - ACTIVITY 2

DISC Role Play Guide

Audio Transcript

To help you practice what you've just learned in the previous activity, consider inviting your Independent Sales Director or a Power Partner to do a booking and team building role play with you based on the Four DISC personality types. You may even suggest doing this activity in your unit meeting so that others can participate and you can give each other feedback.

If you've forgotten what you've learned in the previous activity or just need a quick refresher course, no problem! Just watch the video again and be sure to take down some notes!

The goal of this activity is to help familiarize yourself with the right words to use when talking to different types of women. Remember, practice makes perfect! So keep practicing until you feel comfortable with the dialogues and you feel confident that you can deliver them during an actual booking or team building appointment.